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| <p>CEHR-E Engineer Regulation 690-1-1207</p> | <p>Department of the Army U.S. Army Corps of Engineers Washington, DC 20314-1000</p> | <p>ER 690-1-1207 1 April 2000</p> |
| | <p>Civilian Personnel HOME MARKETING INCENTIVE PAYMENTS (HMIP)</p> | |
| | <p>Distribution Restriction Statement Approved for public release; distribution is unlimited.</p> | |

DEPARTMENT OF THE ARMY
U.S. Army Corps of Engineers
Washington, DC 203 14-1000

ER 690-1-1207

CEHR-E

Regulation
No. 690-I-1207

I April 2000

Civilian Personnel
HOME MARKETING INCENTIVE PAYMENTS (HMIP)

1. Purpose. This regulation establishes U. S. Army Corps of Engineers (USACE) policy regarding Home Marketing Incentive Payments (HMIP).
2. Applicability. This regulation is applicable to all USACE elements and commands.
3. Distribution Statement. Approved for public release. Distribution is unlimited
4. Reference. Joint Travel Regulations (JTR), Volume II. C15000, Part C
5. Background. Participation in HMTP was authorized for DoD components in December 1997. The purpose of the program is to reduce the Government's relocation costs by encouraging transferred employees who participate in the home sale program to independently and aggressively market, and find a bona fide buyer for, their residence. To be eligible for HMIP, an employee must:
 - a. Be authorized Defense National Relocation Program (DNRP) services,
 - b. Enter the residence in the DoD home sale program,
 - c. Independently and aggressively market the residence,
 - d. Find a bona fide buyer for the residence as a result of independent marketing efforts. and
 - e. Transfer the residence to the relocation services company through which the buyer completes the sale.
6. Policy.
 - a. Eligibility must be documented on the travel orders
 - b. Within USACE, the amount of HMIP will be the lessor of
 - (1) Five percent of the price the relocation service company paid for the purchase of the employee's residence;
 - (2) \$10,000; or

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(3) One half of the savings realized from the reduced fees/expenses paid as a result of the employee finding a bona fide buyer and the sale closing.

c. HMIP must be separately approved by the order issuing official.

d. Complete HMIP calculations, as described in the JTR, must be included with the appropriate travel voucher and reviewed by the servicing real estate office for accuracy prior to submission to the USACE Finance Center.

FOR THE COMMANDER:

A handwritten signature in black ink, appearing to read "Russell L. Fuhrman", written in a cursive style.

RUSSELL L. FUHRMAN

Major General, USA

Chief of Staff